

# Invitation to Express Interest in Pindulo Logistics and Sandfire's Project "Motsisa Karabo" Logistics Opportunity (Ref: EOI PIND11/05/23)

We invite appropriately qualified established transport companies operating in the mining sector to express their interest in participating in an RFP process for **Project Motsisa Karabo**.

## THE OPPORTUNITY

Sandfire, as custodians of Motheo copper mine, has partnered with Pindulo Logistics for this project which aims to empower local Botswanan Companies.

Project "**Motsisa Karabo**", which is developed in alignment with the **Botswanan Economic Inclusion Act**, provides an opportunity to Local Botswanan Companies to transport copper concentrate from Motheo Mine in Botswana to the Port of Walvis Bay in Namibia.

Successful RFP participants will deliver services to Pindulo Logistics, ensuring robust performance against **Project Motsisa Karabo's** KPIs, including the use of the Trans Kalahari Corridor for transportation.

## BENEFITS INCLUDE

- Technical support in Health, Safety, HR, and business management from Pindulo Logistics.
- Competitive industry rates and preferential payment terms.

## CRITERIA FOR PARTICIPATION

- Be registered in Botswana, empowering disadvantaged citizens, including the youth, women, and individuals with disabilities.
- Own relevant assets, not older than three years, including 18 m<sup>3</sup> and/or 20 m<sup>3</sup> side-tippers all of which must be registered in Botswana.
- Have a proven capability in bulk ore transport using side-tippers and cross-border operations. A minimum fleet of 5 vehicles would be advantageous.
- Provide comprehensive vehicle service records and confirm vehicles are equipped with operational telematics.

**Should you be interested in participating in this opportunity you will need submit the following supporting documents:**

1. EOI Participation Confirmation Letter of your company letterhead
2. Company Registration Documents
3. ID Copies of Shareholders/Directors (including email and contact details)
4. If any beneficial owner/director is a prominent influential person, full disclosure is required in terms of the Financial Intelligence Act
5. Business Profile
6. BURS Tax Clearance Certificate
7. Letter of Good Standing

Email [laura@phakamanisolutions.com](mailto:laura@phakamanisolutions.com) with the subject line: "**Project Motsisa Karabo: EOI PIND11/05/23**".

Note that the above is a minimum requirement in order

to qualify for the registration to participate in the RFP. Kindly therefore ensure full compliance with the Criteria for Participation and only supply the above requested supporting documents. Should this above be adhered to in full you will then be recognised as a registered party for the EOI and a formal application form for the RFP will be sent to you.

## PROCESS OVERVIEW:

1. EOI: Register and receive RFP details and criteria.
  - Closing: 17h00, 24 November 2023.
2. RFP Submission: Due by 8 December 2023.
3. Adjudication and selection: Commencing early 2024.
4. Operations: Successful applicants begin end of Q1 2024.

## About Pindulo Logistics

Pindulo Logistics is key player in the logistics space in Namibia with a focus on the port of Walvis Bay. As South Africa's premier supply chain logistics provider, we are committed to delivering exceptional value through various services. Our mission is to be the preferred logistics partner in the SADC region, adding value to all stakeholders, with a vision to lead in logistics solutions both locally and internationally.

For further information on Pindulo Logistics, visit [www.pindulologic.com.na](http://www.pindulologic.com.na)

## ABOUT SANDFIRE

Sandfire is a leader in the mining industry, known for its commitment to excellence and sustainable practices. Sandfire owns the Motheo copper mine in Botswana from where copper concentrate is transported via road to the port of Walvis Bay. Sandfire has awarded Pindulo Logistics an all-inclusive contract for the transport of copper concentrate, including loading onto vessels at the Port of Walvis Bay.

For further information on Sandfire, visit [www.sandfire.com.au](http://www.sandfire.com.au)

## ADDITIONAL INFORMATION:

For queries, contact [laura@phakamanisolutions.com](mailto:laura@phakamanisolutions.com) (+27 10 109 0065)

Terms, conditions, and privacy statements will be provided to registered parties.

